



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

## PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

[www.BrowardSchools.com/PWS](http://www.BrowardSchools.com/PWS)

The School Board of  
Broward County, Florida

Heather P. Brinkworth, Chair  
Donna P. Korn, Vice Chair

Lori Alhadeff  
Robin Bartleman  
Patricia Good  
Laurie Rich Levinson  
Ann Murray  
Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Apricot Office Interiors Inc.  
20401 NW 2nd Ave Suite 300  
Miami Gardens, FL 33169

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Basil Bernard

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

- Yes, I offer to renew the current contract award at the current awarded price(s).
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- No, I do not wish to renew the current contract award.

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If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-099V

Percent of increase: Insert % Number Here

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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
	05/28/19
Signature/Date - Authorized Representative	
BASIL M. BERNARD PRES.	
Printed Name - Authorized Representative	



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Robert W. Runcie  
Superintendent of Schools

5/28/2019

Berwin, Inc. d/b/a J.C. White Office Furniture  
3501 Commerce Parkway  
Miramar, FL 33025

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Joey Driftmyer

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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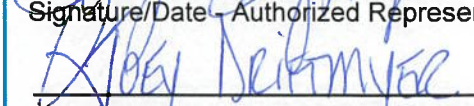
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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
	5-30-19
Signature/Date - Authorized Representative	
	
Printed Name - Authorized Representative	



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Robert W. Runcie  
Superintendent of Schools

5/28/2019

Classroom Outfitters, LLC  
19301 SW 106th Ave, Suite 11  
Miami, FL 33157

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Richard Brewer

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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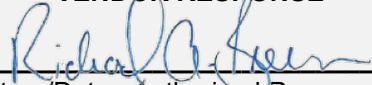
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Sincerely,

Al Shelton  
Purchasing Agent

### VENDOR RESPONSE

  
\_\_\_\_\_  
Signature/Date - Authorized Representative

**Richard A. Brewer**  
\_\_\_\_\_  
Printed Name - Authorized Representative



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Robert W. Runcie  
Superintendent of Schools

5/28/2019

Compass Office Solutions LLC  
3320 Enterprise Way  
Miramar, FL 33025

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Barbaro Matos

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

_____ Signature/Date - Authorized Representative

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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Contemporary Interiors, Inc.  
2626 NW 35th St  
Ocala, FL 34475

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Ryan Anderson

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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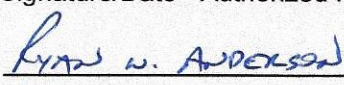
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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

_____ Signature/Date - Authorized Representative

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Robert W. Runcie  
Superintendent of Schools

5/28/2019  
Empire Office  
2 Oakwood Blvd. Suite 140  
Hollywood, FL

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Jasymin Destin

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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- Yes, I offer to renew the current contract award at the current awarded price(s). *Current State Pricing based JS*
- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
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Percent of increase: Insert % Number Here *Based on current State price list at time of order JS*

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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
Signature/Date - Authorized Representative	
<i>J. Binkowski</i>	
Printed Name - Authorized Representative	



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Superintendent of Schools

5/28/2019

Ernie Morris Enterprises Inc.  
232 N Main St  
Bushnell, FL 33513

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Ronald Morris

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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Percent of increase: 12% Insert % Number Here

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Sincerely,

Al Shelton  
Purchasing Agent

**VENDOR RESPONSE**

*Ronald E. Morris*  
Signature/Date - Authorized Representative

RONALD E. MORRIS  
Printed Name - Authorized Representative



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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Fisher Scientific Co. LLC d/b/a Fisher Science Education  
4500 Turnberry Drive  
Hanover Park, Illinois 60133

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Darlena Ogoke

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- Yes, I offer to renew the current contract award at the current awarded price(s). **33% discount**
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Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
	<b>5/29/19</b>
Signature/Date - Authorized Representative	
<b>Darlena Ogoke</b>	
Printed Name - Authorized Representative	





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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019  
Global Industries Inc.  
17 W Stow Rd  
Marlton, NJ 08053

Reference: **17-009V School & Department Furniture**  
Subject: **Renewal of Contract**

Dear: Alan D Breslow & Stephani Cesare-Gebord

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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Al Shelton  
Purchasing Agent

**VENDOR RESPONSE**



---

Signature/Date - Authorized Representative

**Joseph Freund, Contracts Manager and  
Authorized Representative**

Printed Name - Authorized Representative



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720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

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Superintendent of Schools

5/28/2019

Kaplan Early Learning Company  
1310 Lewisville-Clemmons Road  
Lewisville, NC 27023

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Bids Department

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- If this ITB is not renewed, price/discount in the new ITB would stay the same
  - If this ITB is not renewed, price/discount in the new ITB would be lower
  - If this ITB is not renewed, price/discount in the new ITB would be higher
- \*\*Discount will be applied to current catalog pricing in effect at time order is placed.

If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-099V

Percent of increase: Insert % Number Here

Please sign and date this document in the space provided and return it to my attention no later than 6/3/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

_____ Signature/Date - Authorized Representative
_____ Kate Shelton
_____ Printed Name - Authorized Representative



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

## PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

[www.BrowardSchools.com/PWS](http://www.BrowardSchools.com/PWS)

The School Board of  
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Heather P. Brinkworth, Chair  
Donna P. Korn, Vice Chair

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Robin Bartleman  
Patricia Good  
Laurie Rich Levinson  
Ann Murray  
Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Lakeshore Equipment Company  
2695 E Dominguez St  
Carson, CA 90895

Reference: 17-009V – School & Department Furniture

Subject: Renewal of Contract

Dear: Tony Chaidez

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

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Sincerely,

Al Shelton  
Purchasing Agent

### VENDOR RESPONSE

5/30/2019

Signature/Date - Authorized Representative

Rafael Muro

Printed Name - Authorized Representative



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Libero Consulting Group, Inc.  
2347 Harding St  
Hollywood, FL 33020

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Allan P. Libero

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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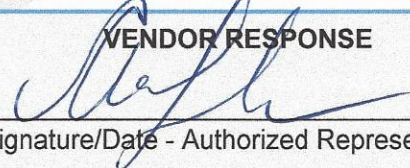
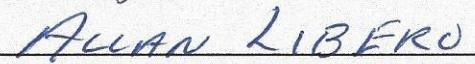
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Percent of increase: Insert % Number Here

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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

Signature/Date - Authorized Representative

Printed Name - Authorized Representative



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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Library Interiors of Florida, Inc.  
1007 N. Federal Hwy, #228  
Fort Lauderdale, FL 33304

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Jen Anderson

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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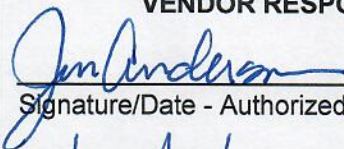
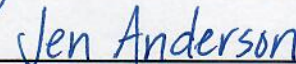
If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-099V

Percent of increase: 0%

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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
	5/28/2019
Signature/Date - Authorized Representative	
	
Printed Name - Authorized Representative	



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

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Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Meteor Education LLC  
690 NE 23rd Ave  
Gainesville, FL 32609

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: John Crawford

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

Signature/Date - Authorized Representative
<u>James A. Land, Secretary</u>
Printed Name - Authorized Representative



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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019  
Office Express

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Danny Fuentes

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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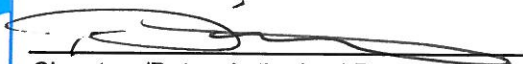
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Sincerely,

Al Shelton  
Purchasing Agent

### VENDOR RESPONSE

  
Signature/Date - Authorized Representative

Daniel Fuentes  
Printed Name - Authorized Representative



**THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA**

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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019  
School Specialty, Inc.  
100 Paragon Parkway  
Mansfield, OH 44903

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Mark Baines

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>
<i>Leonard Adkins 6-3-19</i>
Signature/Date - Authorized Representative
<i>LEONARD ADKINS</i>
Printed Name - Authorized Representative





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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019  
Schoolhouse Products Inc.  
13517 Prestige Place  
Tampa, FL 33635

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Erik Posusta

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- Yes, I offer to renew the current contract award at the current awarded price(s). - *Catalog Discount*
- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
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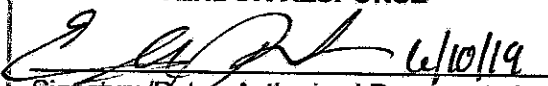
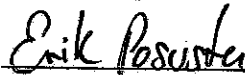
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Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	
	6/10/19
Signature/Date - Authorized Representative	
	
Printed Name - Authorized Representative	



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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019  
Staples Contract & Commercial, Inc.  
500 Staples Drive  
Framingham, MA 01702

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Carmen McKiernan

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>

_____ Signature/Date - Authorized Representative

_____ Printed Name - Authorized Representative



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Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Troxell Communications, Inc.  
11110 W Oakland Park Blvd.  
Ft. Lauderdale, FL 33351

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Heidi Griffith

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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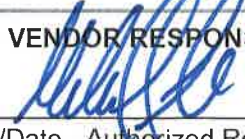
If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-099V

Percent of increase: Insert % Number Here

Please sign and date this document in the space provided and return it to my attention no later than 6/3/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>
 5/29/19
Signature/Date - Authorized Representative
Michael Fabio, VP of Finance
Printed Name - Authorized Representative



# THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

## PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

[www.BrowardSchools.com/PWS](http://www.BrowardSchools.com/PWS)

The School Board of  
Broward County, Florida

Heather P. Brinkworth, Chair  
Donna P. Korn, Vice Chair

UNIVERSAL SEATING COMPANY  
10541 OSPREY NEST DRIVE EAST  
SUITE 107  
JACKSONVILLE, FL 32257-1036

Lori Alhadeff  
Robin Bartleman  
Patricia Good  
Laurie Rich Levinson  
Ann Murray  
Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019

Universal Seating Company  
10541 Osprey Nest Drive East  
Jacksonville, FL 32257

OSPREY

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Barry M. Schuster

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

- Yes, I offer to renew the current contract award at the current awarded price(s).
- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
- No, I do not wish to renew the current contract award.

For informational purposes, when going to our Board for approval of this renewal, if this is not renewed and SBBC goes out for a new ITB please indicate below whether your price/discount would remain the same, be lowered, or increase?

- If this ITB is not renewed, price/discount in the new ITB would stay the same
- If this ITB is not renewed, price/discount in the new ITB would be lower
- If this ITB is not renewed, price/discount in the new ITB would be higher

If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-009V

Percent of increase: Insert % Number Here *2% ON SOME ITEMS DUE TO THE CHINESE TARIFFS PUT INTO RECENT EFFECT.*

Please sign and date this document in the space provided and return it to my attention no later than 6/3/2019. If you fail to respond by this date, the School District will not consider renewal of your award.

The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,  
UNIVERSAL SEATING COMPANY  
10541 OSPREY NEST DRIVE EAST  
SUITE 107  
JACKSONVILLE, FL 32257-1036

Al Shelton  
Purchasing Agent

<b>VENDOR RESPONSE</b>	<i>5/28/19</i>
<i>Barry Schuster - President</i>	
Signature/Date - Authorized Representative	
<i>Barry Schuster</i>	
Printed Name - Authorized Representative	



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

[www.BrowardSchools.com/PWS](http://www.BrowardSchools.com/PWS)

The School Board of Broward County, Florida

Heather P. Brinkworth, Chair  
Donna P. Korn, Vice Chair

Lori Alhadeff  
Robin Bartleman  
Patricia Good  
Laurie Rich Levinson  
Ann Murray  
Dr. Rosalind Osgood  
Nora Rupert

Robert W. Runcie  
Superintendent of Schools

5/28/2019  
Virco Inc.  
Hwy 65 South, P.O. Box 5000  
Conway, AR 72033

Reference: 17-009V – School & Department Furniture  
Subject: Renewal of Contract

Dear: Brad Misskelley

The above-referenced contract expires on 9/30/2019. In accordance with Special Condition 5 of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 10/1/2019 Through 9/30/2020. This letter does not constitute the actual renewal or contract offer.

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- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
- No, I do not wish to renew the current contract award.

**\*\*DISCOUNT OFFERED: 63% OFF CURRENT PRICE LIST AT TIME OF ORDER, TAILGATE DELIVERY\*\***

For informational purposes, when going to our Board for approval of this renewal, if this is not renewed and SBBC goes out for a new ITB please indicate below whether your price/discount would remain the same, be lowered, or increase?

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If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 17-099V

Percent of increase: Insert % Number Here

Please sign and date this document in the space provided and return it to my attention no later than 6/3/2019. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Al Shelton  
Purchasing Agent

**VENDOR RESPONSE**

*Melissa French*

---

Signature/Date - Authorized Representative

**MELISSA K. FRENCH-VP OF  
MARKETING SERVICES**

Printed Name - Authorized Representative